



# VMware Cloud on AWS

## Technical Deck

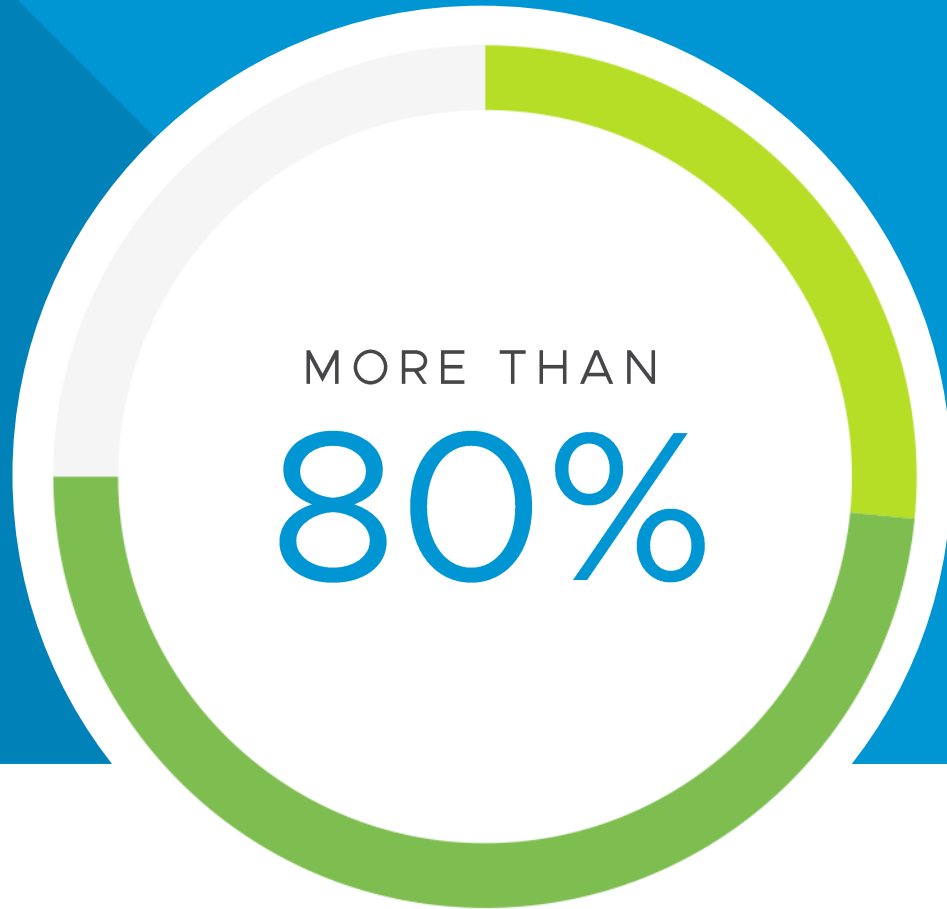
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Senior Staff Architect – VMware Cloud Platform

March 2018



# WE ARE HEADING TO A MULTI-CLOUD WORLD

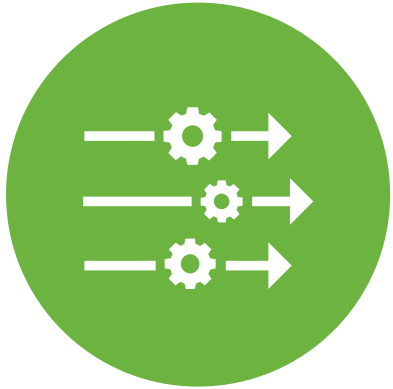


OF ORGANIZATIONS  
HAVE A HYBRID  
CLOUD STRATEGY

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“Enterprise Adoption Driving Strong Growth of Public Cloud Infrastructure as a Service, According to IDC.” Press release. IDC. July 14, 2016

# Cloud Building Challenges



CLOUD  
CONSISTENCY



EXISTING  
SKILLSET &  
TOOLS



CONTROL,  
MANAGE &  
SECURE



ENTERPRISE-  
CLASS APP  
SLA



COMPATIBILITY  
WITH APPS

# TWO POWERFUL FORCES COMING TOGETHER

vmware®

+



# Global Reach, Delivered Over Time



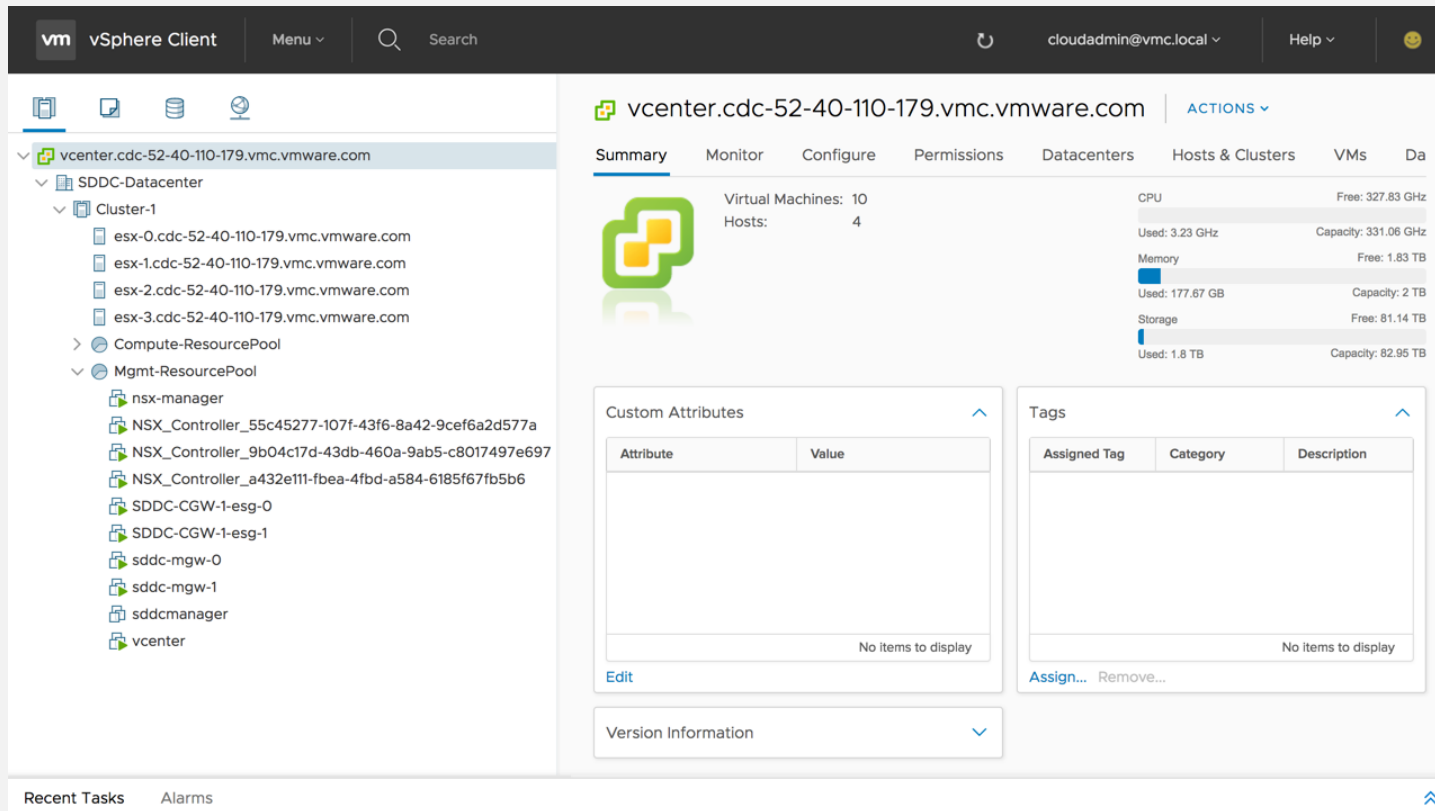
# Cloud SDDC Meets AWS Infrastructure

Massive joint effort of both companies



# vCenter as Primary Management Platform

Trusted view, known operations



Default cluster is a four host bare-metal vSphere cluster

Management VMs managed and operated by VMware

You decide which and how many workloads you want to run inside a SDDC cluster



# VMware Cloud Integration with AWS Infrastructure and Services

Exciting possibilities for future application landscapes

## VMware Cloud SDCC

vCenter as main management point

vCenter end-point for existing tooling such as vRealize suite

Mature functionality such as cross vCenter, cross switch, cross datastore vMotion

Ready to deploy and use true cross-cloud environments without steep learning curve and risk

## AWS Elasticity

AWS fleet management to our disposal allows us to create new functionalities such as:

- Auto Remediation of hardware faults
- Automated patching

## AWS Native Services

[Direct connectivity](#) to AWS native services such as S3 and EC2

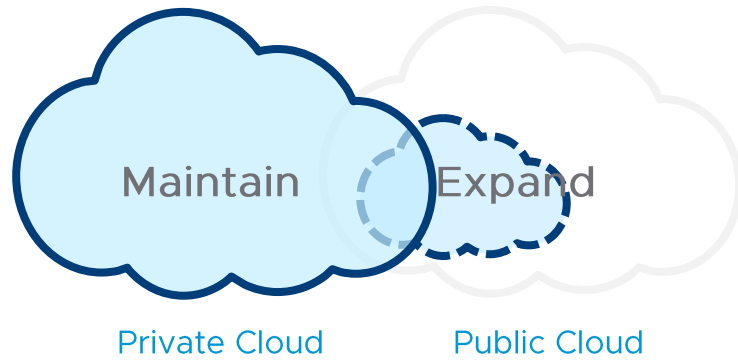
Fast connection

No egress cost

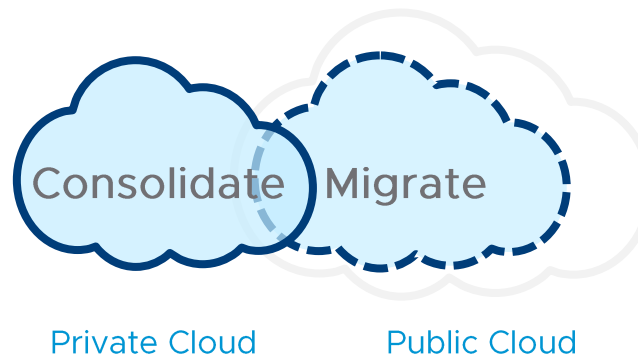
# Run Your Workloads Anywhere

Running VMware Cloud on AWS gives you ultimate cloud flexibility and freedom

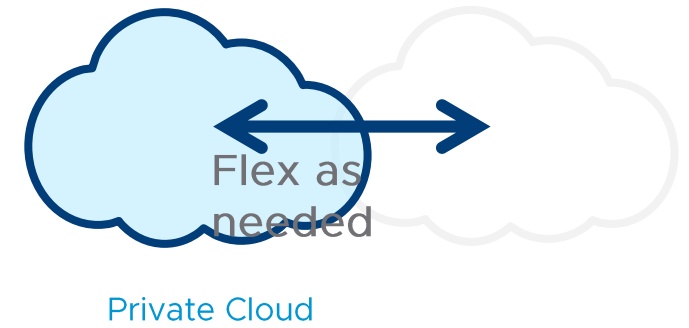
Scenario 1:  
Maintain and Expand



Scenario 2:  
Consolidate and Migrate



Scenario 3:  
Workload Flexibility

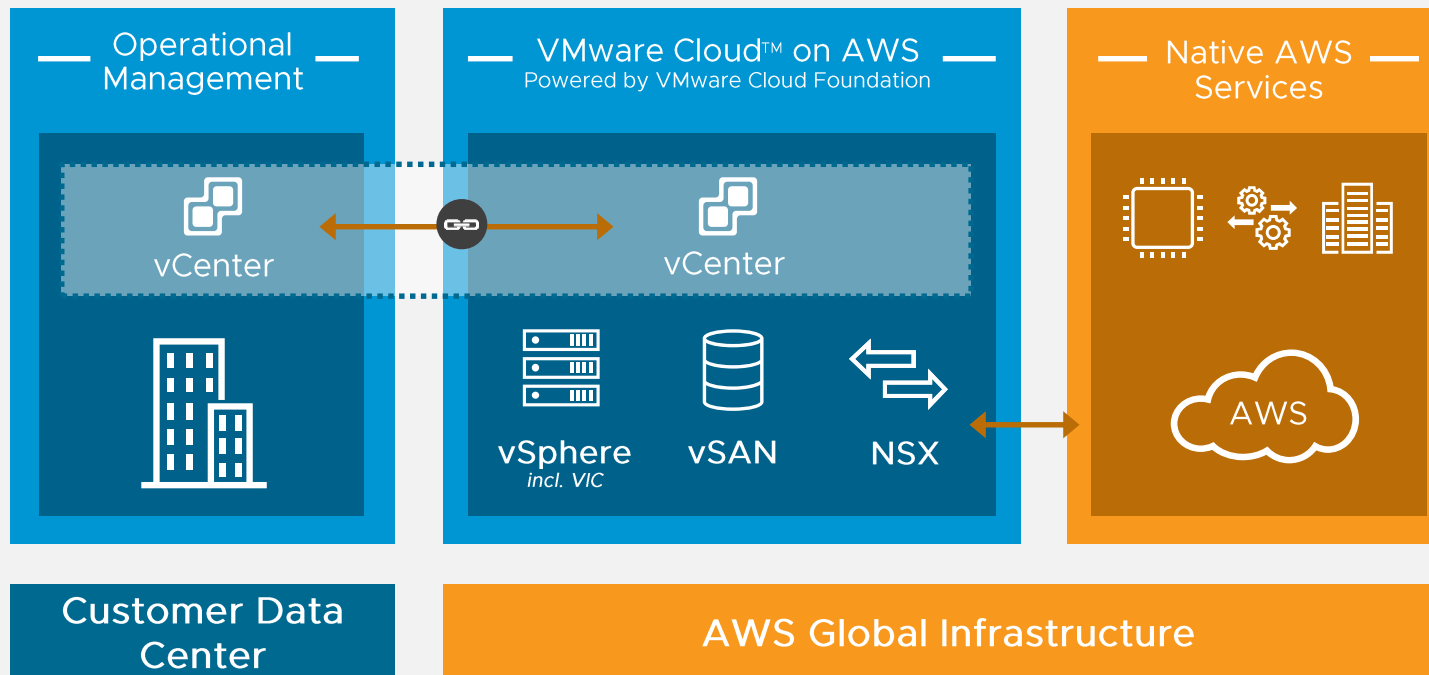


Customer Has the Choice to Run Workloads Across On-Premises DC and Cloud

# VMware Cloud on AWS

## Service Overview

### vRealize Suite, ISV ecosystem



### Service Highlights

VMware SDDC running on AWS bare metal

Sold, operated and supported by VMware & its partners

Support for containers and VMs

On-demand capacity and flexible consumption

Full operational consistency with on-premises SDDC

Seamless workload portability

Direct access to native AWS services

Global AWS footprint, reach, availability

# VMware Cloud on AWS Feature Availability

Features are classified according to the following terms

- *Available* – Feature now available for use by applicable customers. May not be available in all AWS regions
- *Preview* – Feature released in preview to gather feedback. May not be available to all applicable customers or in all AWS regions
- *Developing* – Feature in active development and testing
- *Planning* – Feature under consideration or planning for future development

For the latest information and feature status, please see

- Release Notes: <https://docs.vmware.com/en/VMware-Cloud-on-AWS/0/rn/vmc-on-aws-relnotes.html>
- FAQ: <https://cloud.vmware.com/vmc-aws/faq>
- Roadmap: <https://cloud.vmware.com/vmc-aws/roadmap>

The information in this presentation is for informational purposes only and may not be incorporated into any contract. There is no commitment or obligation that items in ‘Preview’, ‘Developing’, and ‘Planning’, will become ‘Available’.

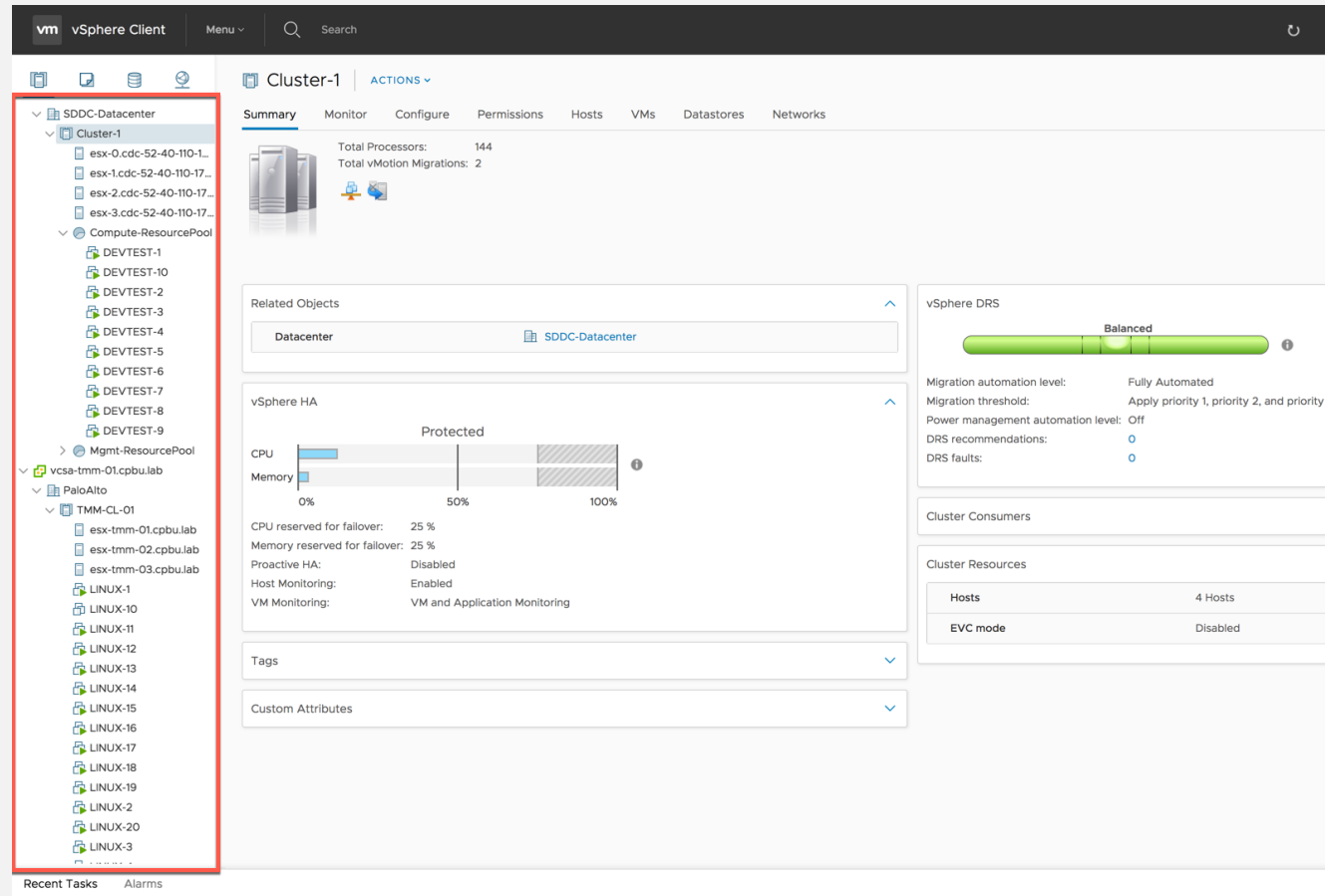
Which location fulfills  
your application  
requirements?



# Hybrid Linked Mode

Use a single view for your resources around the world

## VMware Cloud on AWS Feature



vCenter Hybrid Linked Mode allows linking vCenters running across different SSO domains, different versions, and different topologies

In-Cloud vCenter will be using an embedded vCenter

vCenter Hybrid Linked Mode supports both embedded or external deployments on-premises

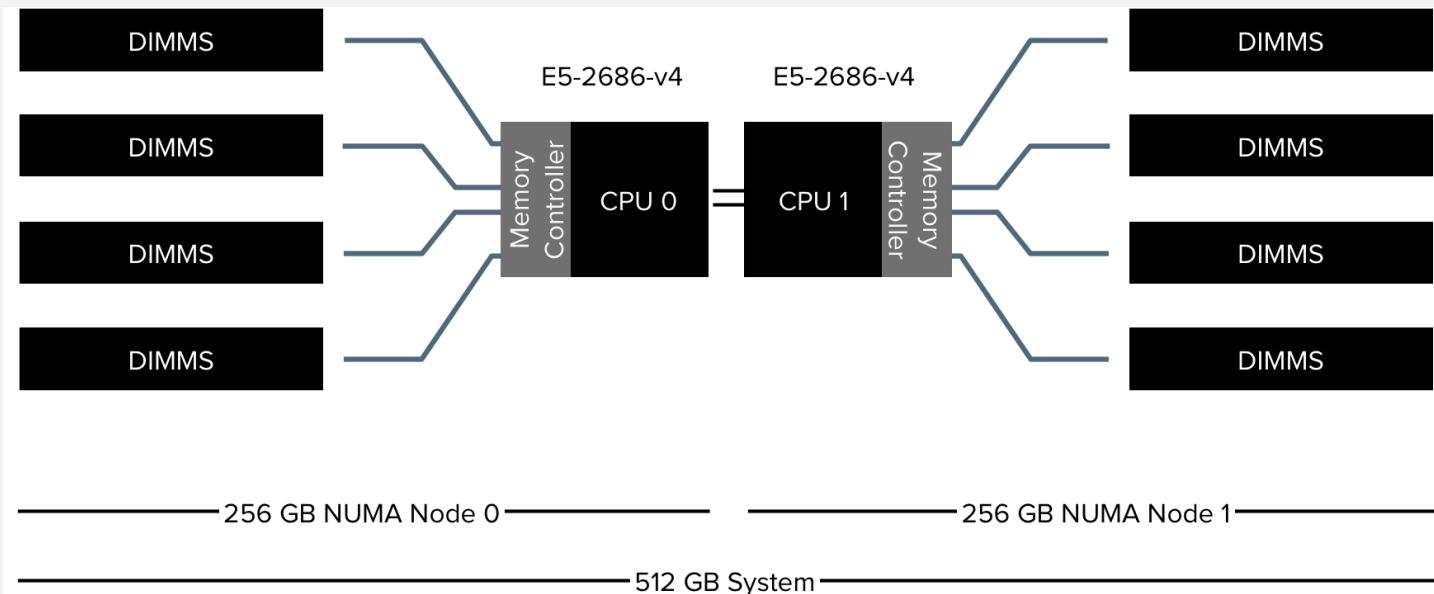


“What type of workload can I run in  
a Cloud SDDC?”

- Many people

# Compute Configuration in Detail

Single host configuration available for VMware Cloud on AWS SDDC



Dual socket CPU system

Intel Xeon E5-2686 v4

18 Cores per socket at 2.3 GHz

Hyper-Threading enabled

72 Logical processors per host

82.8 GHz per host

512 GB memory per host

Manufacturer: Amazon



# Compute Cluster Configuration

## Default Cluster Configuration

4 Host Cluster

144 CPU Cores

331.2 GHz of CPU

2048 GB of Memory

## Maximum Size Cluster Configuration

32 Host Cluster

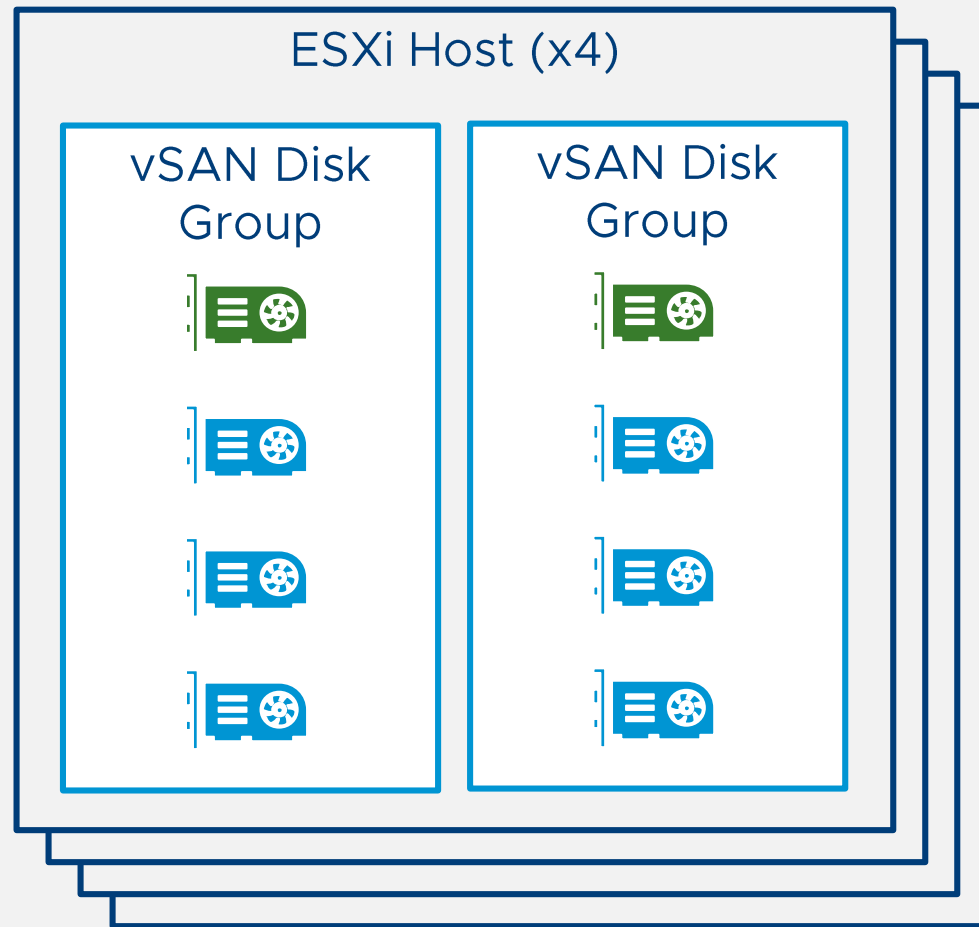
1152 CPU Cores

2649,6 GHz of CPU

16384 GB of Memory

# Storage Configuration in Detail

## All-Flash vSAN architecture



Each vSAN node contains 8 NVMe devices

2 Disk group configuration

- 2 Devices Write Cache Tier (3.4 TB)
- 6 Devices Capacity Tier (10.2 TB)

vSAN Deduplication and Compression enabled

Usable VM storage capacity depends on Per-VM Storage Policy (RAID 1,5 & 6 available)

# Storage Cluster Configuration

## Default Cluster Configuration

4 Host Cluster

32 NVMe Devices

40 TB Raw Capacity

## Maximum Size Cluster Configuration

32 Host Cluster

256 NVMe Devices

320 TB Raw Capacity

# Cluster Configuration in Detail

25 Gbps network  
connectivity per  
ESXi host

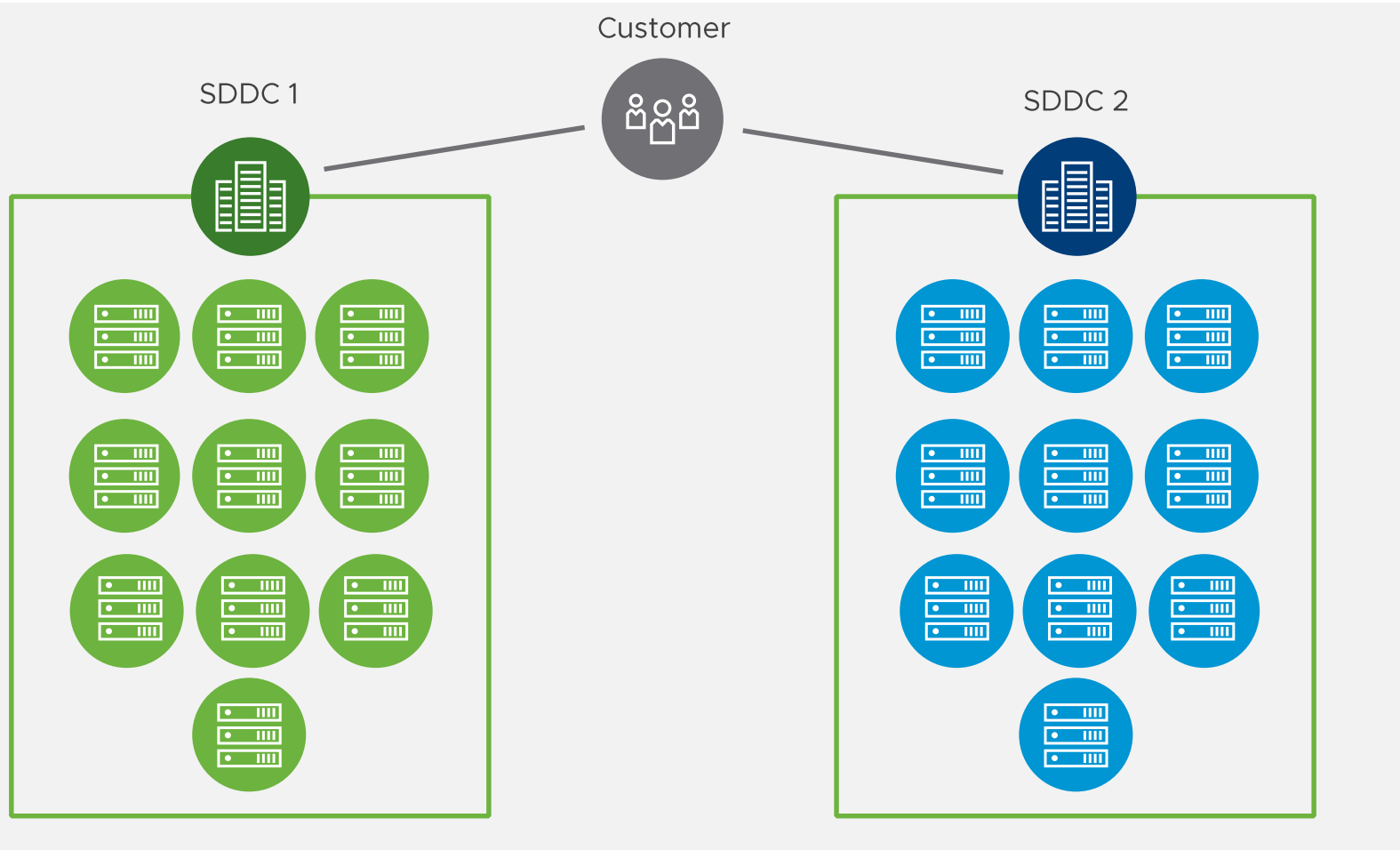
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25 Gbps network  
connectivity between ESXi  
hosts

Provides optimized access to  
selected AWS Services such  
as EC2 and S3

High performance of public  
access to AWS Services as  
VMware Cloud on AWS runs  
on the same AWS  
Infrastructure

# Cloud SDDC Configurations




Each cluster can contain up to 32 ESXi hosts

Up to 10 vSphere clusters per SDDC

Up to 2 SDDCs per customer supported

In total a single customer can allocate up to 21040 CPU cores, 327,68 TB of memory and 6.4 PB of storage.



# New connectivity options to create next-level application landscapes

# VMware Cloud on AWS Network Connectivity Options

## On-premises Data center to Cloud SDDC connections

### Internet

Public IP addresses with NAT connectivity for Management and Workloads

Stateful Edge FW for controlling access to Management and Workloads from both on-prem and public internet

### On-Prem Datacenter

Encrypted connectivity via IPsec VPN: SDDC to on-prem, SDDC to SDDC, SDDC to VPC

AWS Direct Connect (DX) high-speed, reliable, private connectivity

### VMware Cloud ENI

Enables high speed, low latency connectivity between an SDDC and an AWS VPC in the same AZ

Provides access to AWS regional services as well as private managed AWS services

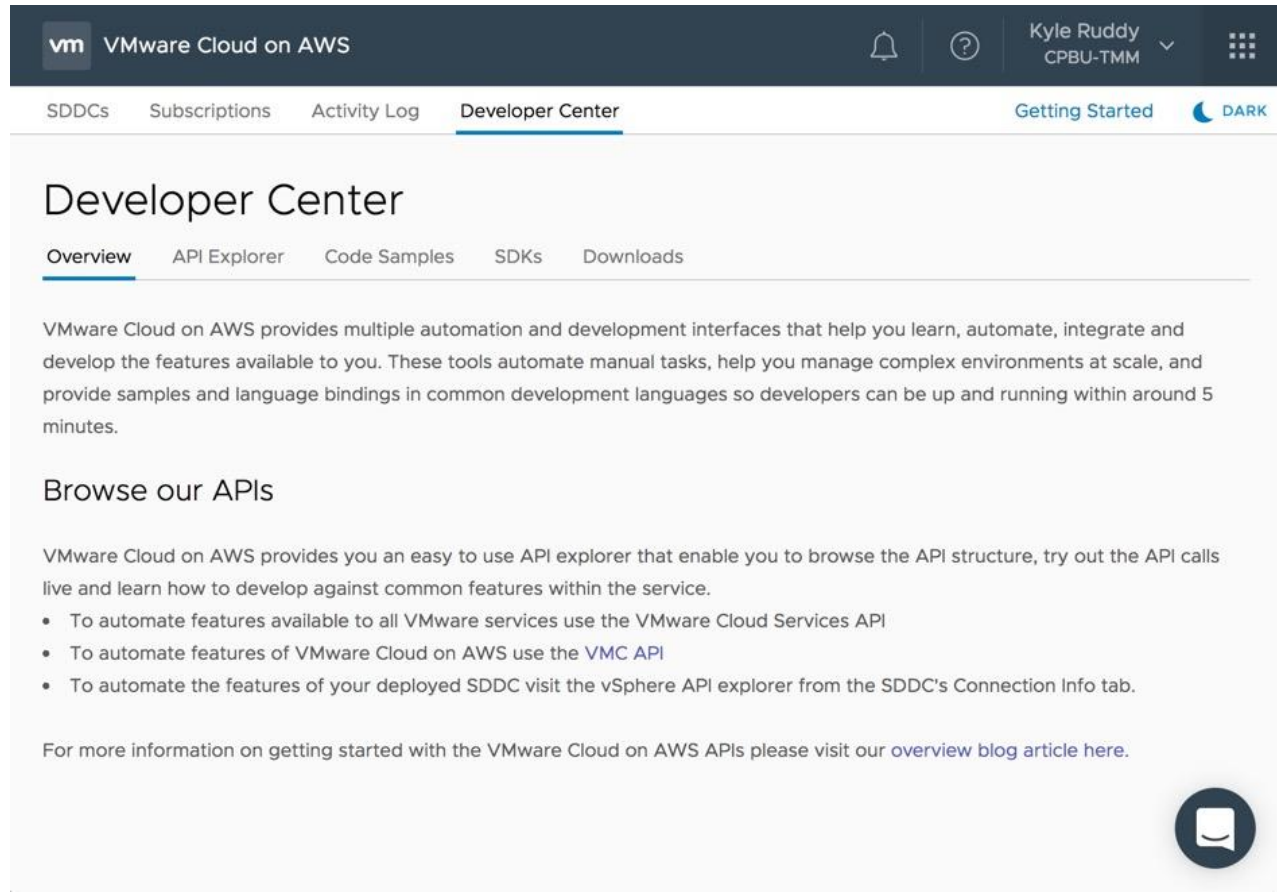
# Shifting from Infra Management to Resource Management





# VMware Cloud on AWS Developer Center Overview

Available directly from the Cloud Console



## Easily Access:

- API Explorer
- Community Code Samples
- SDKs
- Downloads

## API Explorer

- Automatically authenticates using current user's OAuth token
- Automatically populates certain fields

SDKs include links to their GitHub repo, documentation, samples, getting started blogs

Downloads include links to PowerCLI, Datacenter CLI (CLI), and Terraform resources

# VMware Cloud Service API

## Simple API model

Preview

### Exposes three API surfaces

VMware Cloud on AWS  
Exposes three API surfaces that work together to provide end-to-end functionality

- Console
- VMware Cloud on AWS
- vCenter

### Adhering to modern API standards

RESTful  
JSON  
OAuth

### Allows you to

Create & Remove SDDCs  
Add & Remove Hosts  
List Org Information  
List SDDC Information  
List VMware Cloud on AWS tasks  
Firewall Rule Management

# Infrastructure as Code

## SDDC Automation with industry leading tools


Preview

```
1 {
2   "AWSTemplateFormatVersion" : "2010-09-09",
3
4   "Description" : "This template creates an SDDC in VMware Cloud on AWS.",
5
6   "Parameters" : {
7     "VMCSDDCName" : {
8       "Description" : "The name of the SDDC to be created.",
9       "Type" : "String",
10      "MinLength" : "3",
11      "MaxLength" : "64",
12      "AllowedPattern" : "[a-zA-Z0-9]+\\..*+"
13    },
14    "HostCount" : {
15      "Description" : "Number of hosts to be deployed in the SDDC.",
16      "Type" : "String",
17      "MinLength" : "1",
18      "MaxLength" : "16",
19      "AllowedPattern" : "[0-9]+"
20    },
21    "Region" : {
22      "Description" : "Region to deploy the SDDC into.",
23      "Type" : "String",
24      "MinLength" : "4",
25      "MaxLength" : "10",
26      "AllowedValues" : [ "US_WEST_2", "US_EAST_1", "EU_WEST_2" ]
27    }
28  }
29 }
```

Automate VMware Cloud on AWS SDDC-level provisioning with support for:

- [AWS CloudFormation templates](#)
- [HashiCorp Terraform Modules](#)

Enables single shot deployment of hybrid environments leveraging on-premises, VMware Cloud on AWS and AWS Services



Deploying physical  
resources as fast as  
deploying virtual  
machines

# Cluster Expansion & Contraction

vm VMware Cloud on AWS

< Add Hosts

**Review Cluster Information**

SDDC Name	VMC-Production
Region	US West (Oregon)
Cluster	Cluster-1
Number of Hosts	4
Current Capacity	8 Sockets, 144 Cores, 2 TB RAM, 42.8 TB Storage

**Extra Hosts to Be Added**

Number of Hosts to Add	1
Host Type	2 GB RAM, 10.7 TB Storage
Extra Capacity	2 GB RAM, 10.7 TB Storage
New Cluster Capacity	2.5 TB RAM, 53.5 TB Storage

Please note: It may take a few minutes for workload VMs to be evacuated. During this time, workload VMs will still function as normal.

**ADD HOSTS** **CANCEL**

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
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14  
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16  
17  
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19  
20  
21  
22  
23  
24  
25  
26  
27  
28 (Maximum size)

Flexibly expand and contract cluster within minutes

You can specify number of hosts to add or remove to/from their cluster

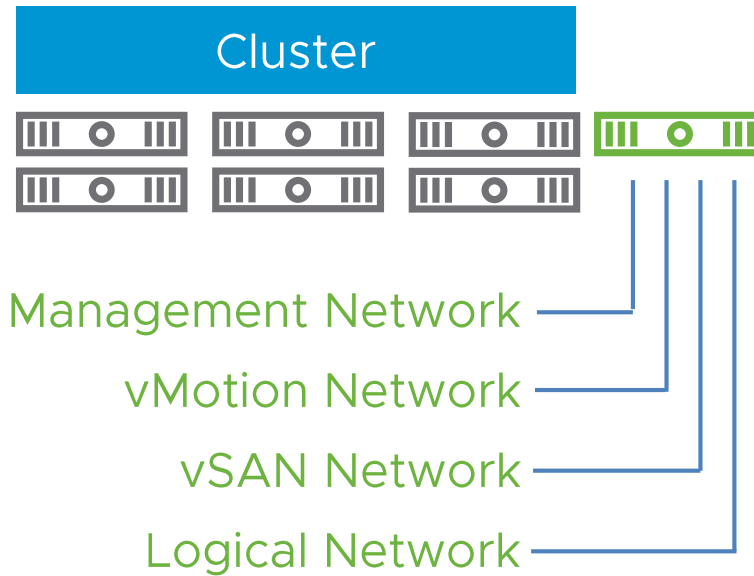
Hosts removed from the cluster are evacuated of VMs and data prior to their removal

# Automatic Cluster Configuration

1. Host is added



2. Automatic network configuration



3. vSan datastore capacity increase



# Elastic DRS Integration

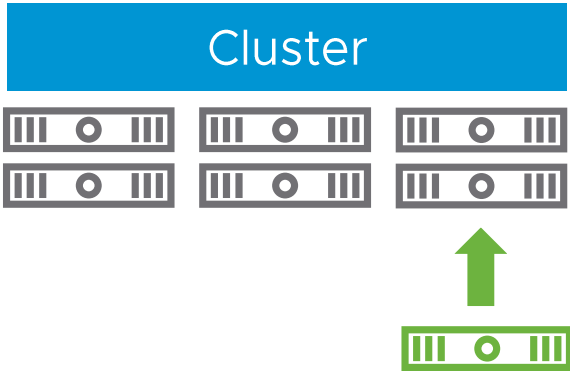
Expand the Cloud SDDC automatically when resources are needed

In Development

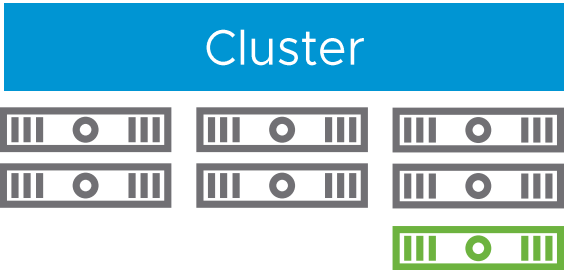
1. Cluster operating within target thresholds



2. Threshold exceeded?  
Provision additional host



3. Cluster returns to target threshold

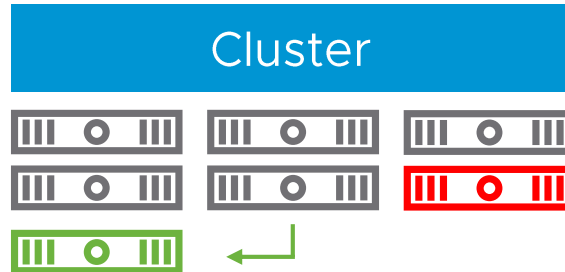


# Automated Hardware Remediation

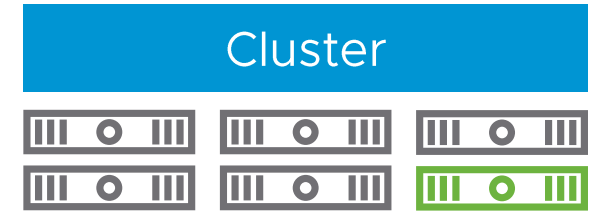
1. Host fails, or problem identified



2. New host added to cluster. Data from problem host rebuilt, and/or migrated

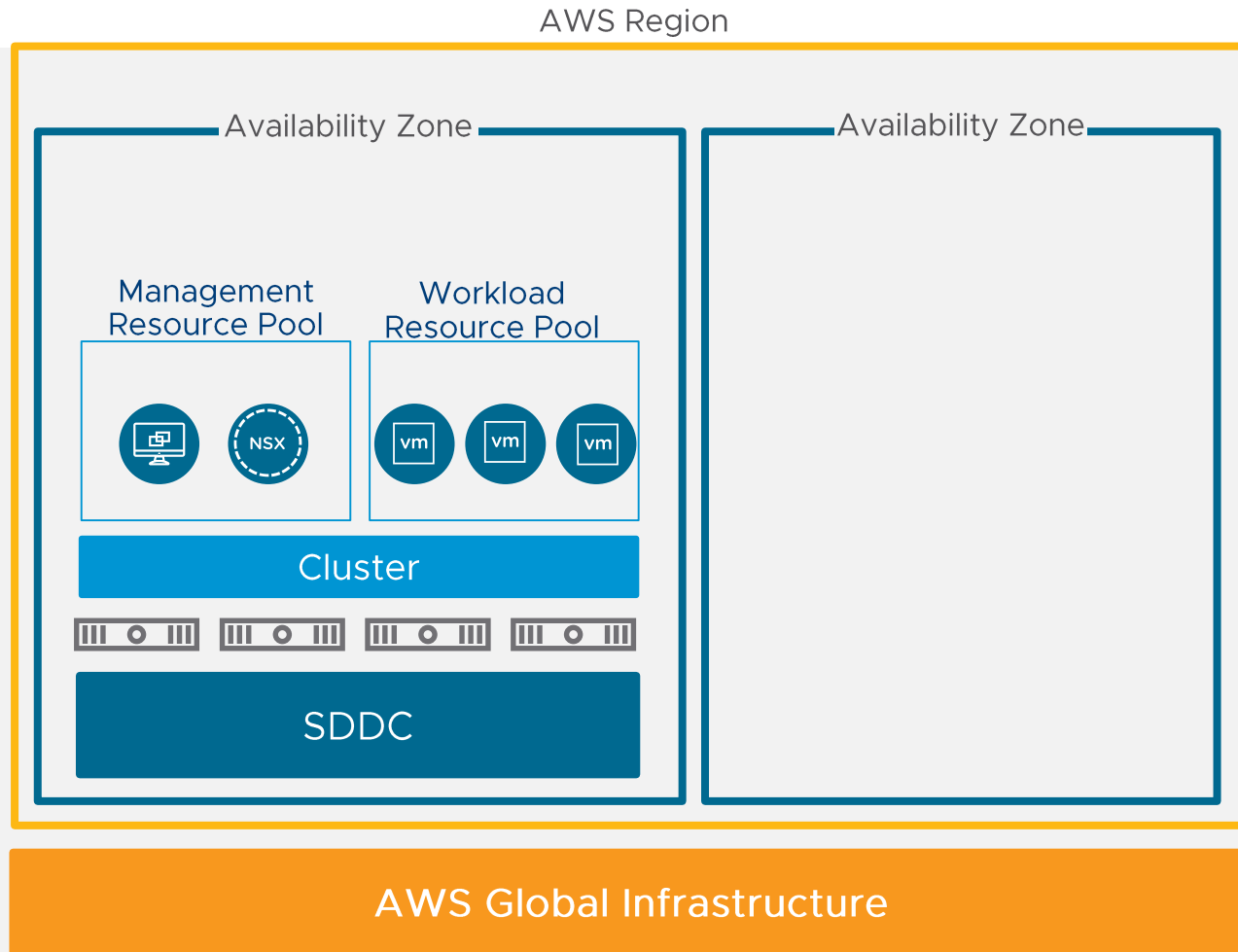


3. Previous host evacuated from cluster, fully replaced by new host





# Default Cluster Configuration



Restricted to one AWS Region and Availability Zone (AZ)

Automatically detects failed hardware

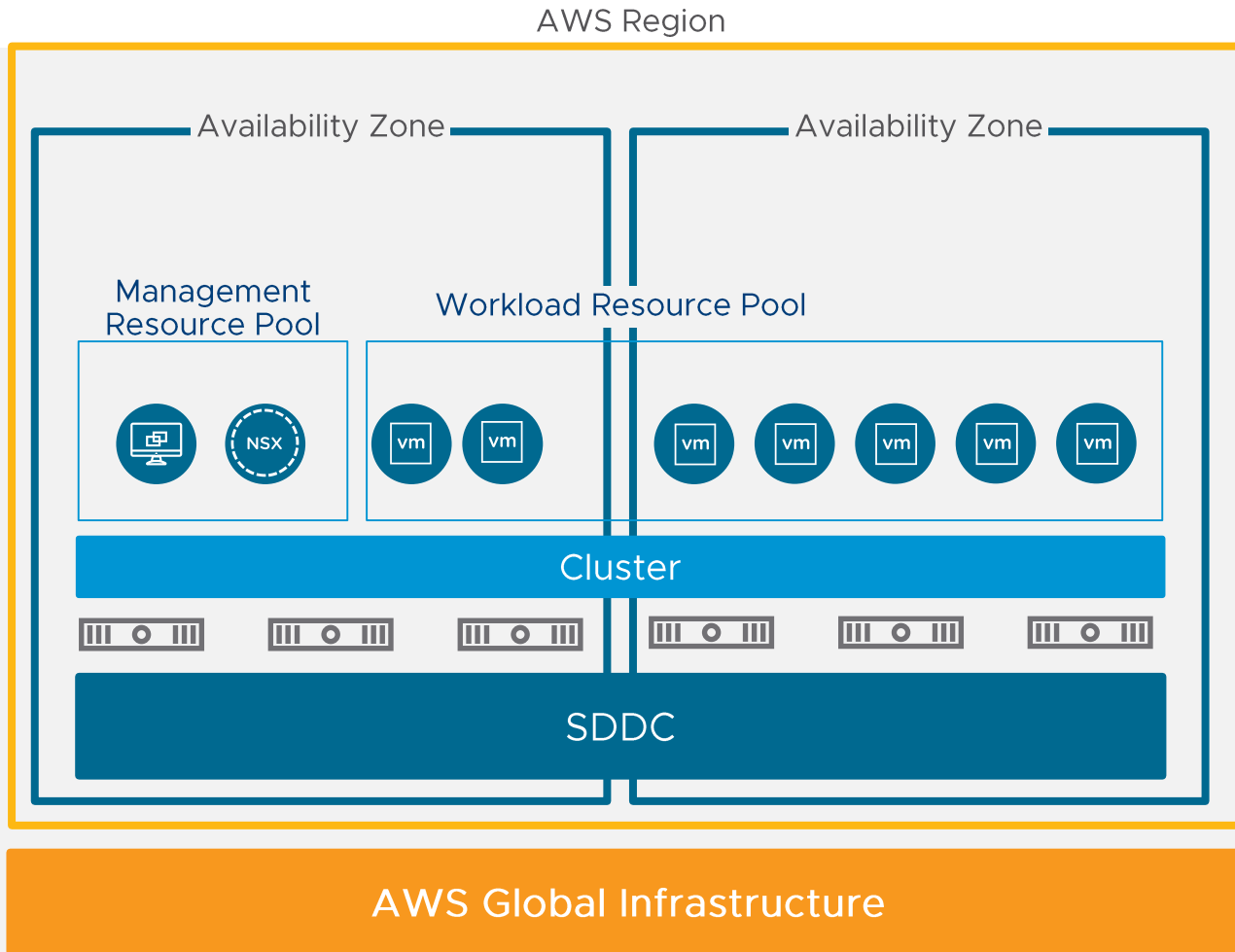
Auto remediation hardware allows automatic recovery from HA events

Provision new host and eject failed node without customer intervention

# Stretched Cluster Configuration

Built-in infrastructure layer – no necessity to refactor the application

Preview



Stretched cluster with common logical networks with vSphere HA/DRS enabled

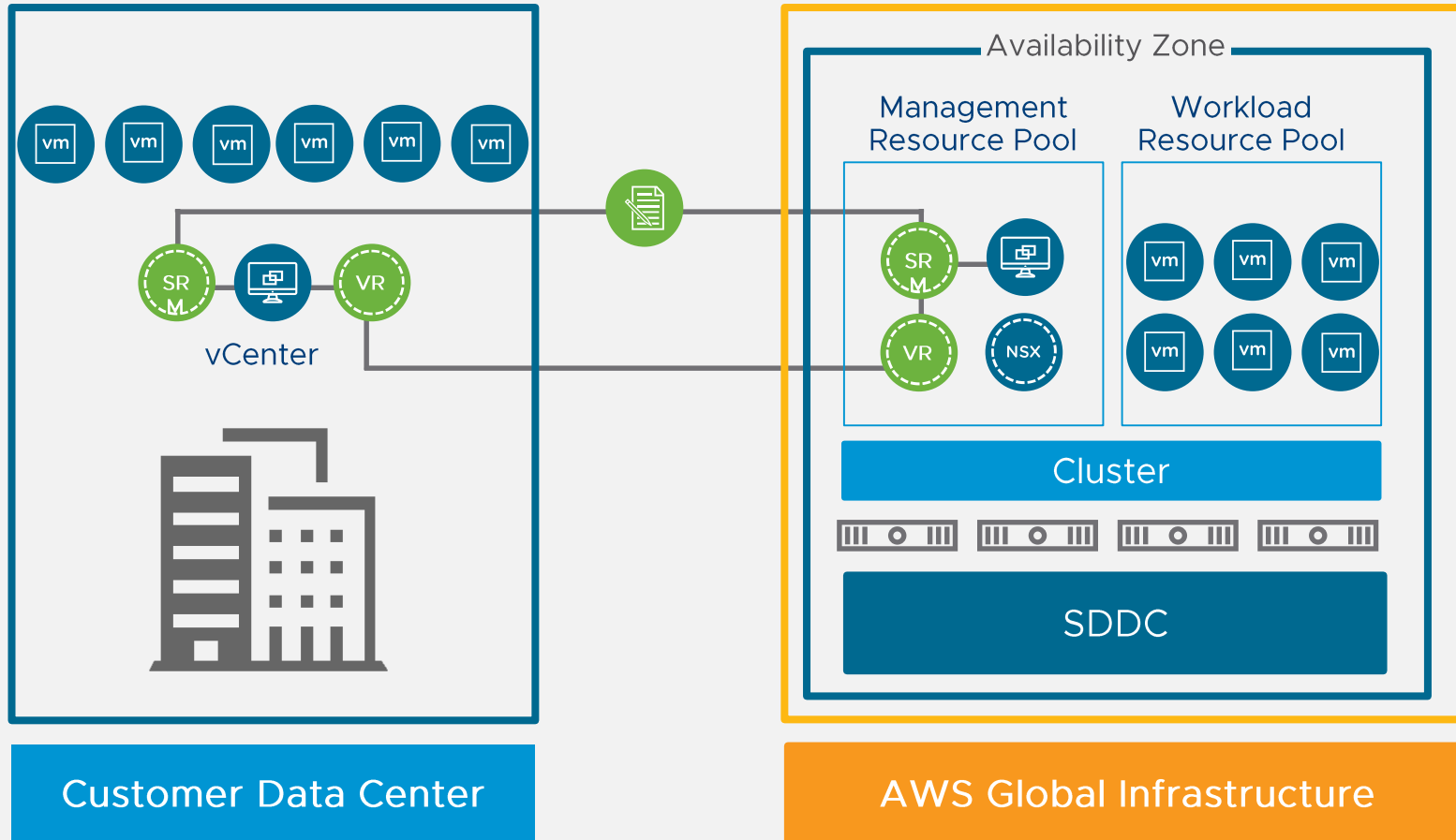
Synchronous replication between AZs for mission-critical applications

If one AZ goes down, it is simply treated as a vSphere HA event and VM is restarted in the other AZ

First time infrastructure level AZ resilience!

# VMware Site Recovery

Built for VMware Cloud on AWS



Delivered as an add-on service

Built on VMware's proven disaster recovery solutions

Automated DR runbook with application-centric runbooks

Bi-directional protection between cloud and on-prem as well as between AWS availability zones

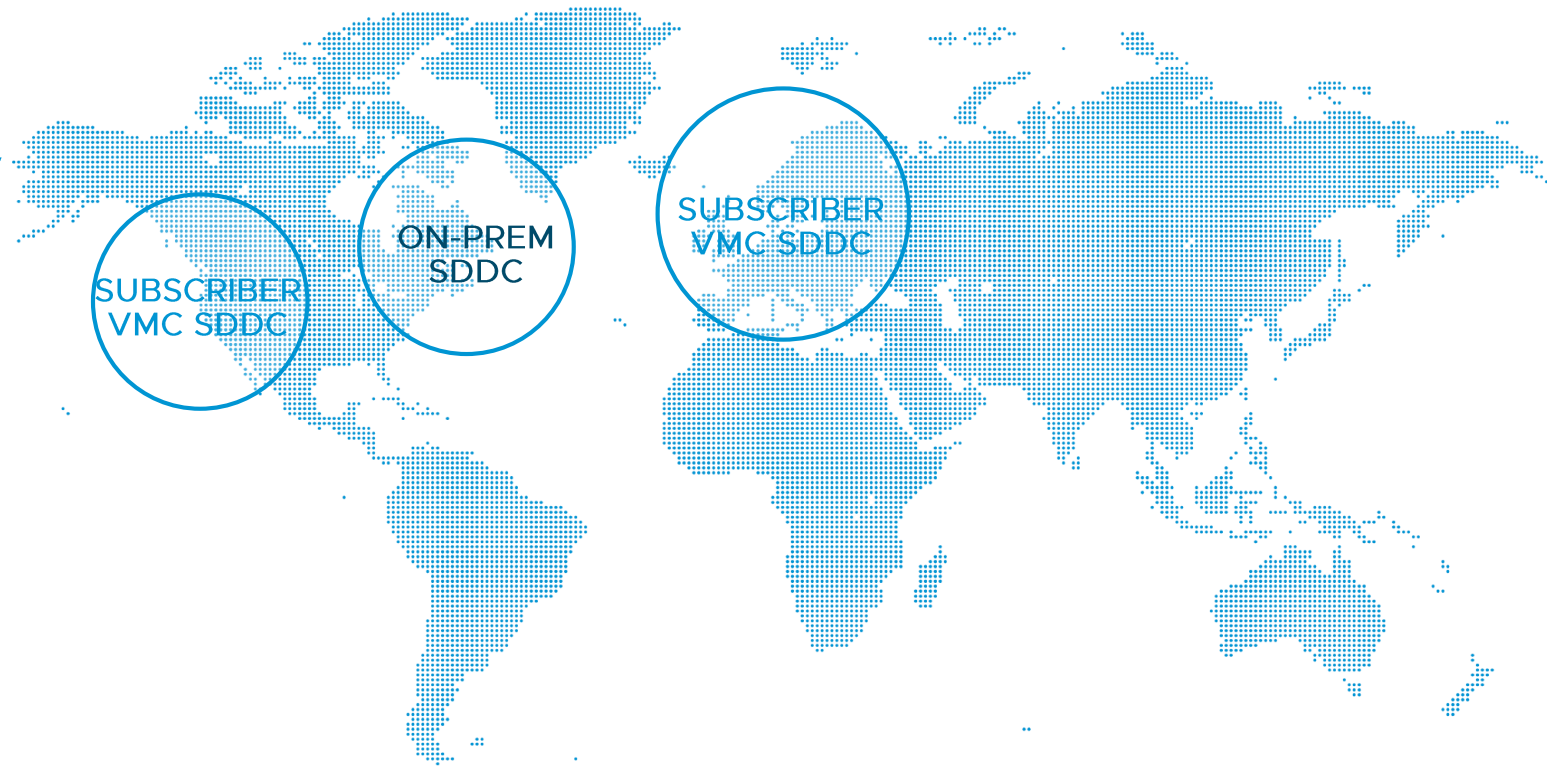
Integrated deeply with the VMware Cloud on AWS services

How do you get your applications to the cloud SDDC?



# vCenter Content Library

- Automatically synchronize user-content across cloud instances
- Distribute your content effortlessly
  - OVA
  - ISO Images
  - Scripts
  - Templates



# Hybrid Cloud Connectivity & Migration Options

## Connectivity Options

L3 IPSEC VPN

L2 VPN + AWS Direct Connect

## Workload Migration Option

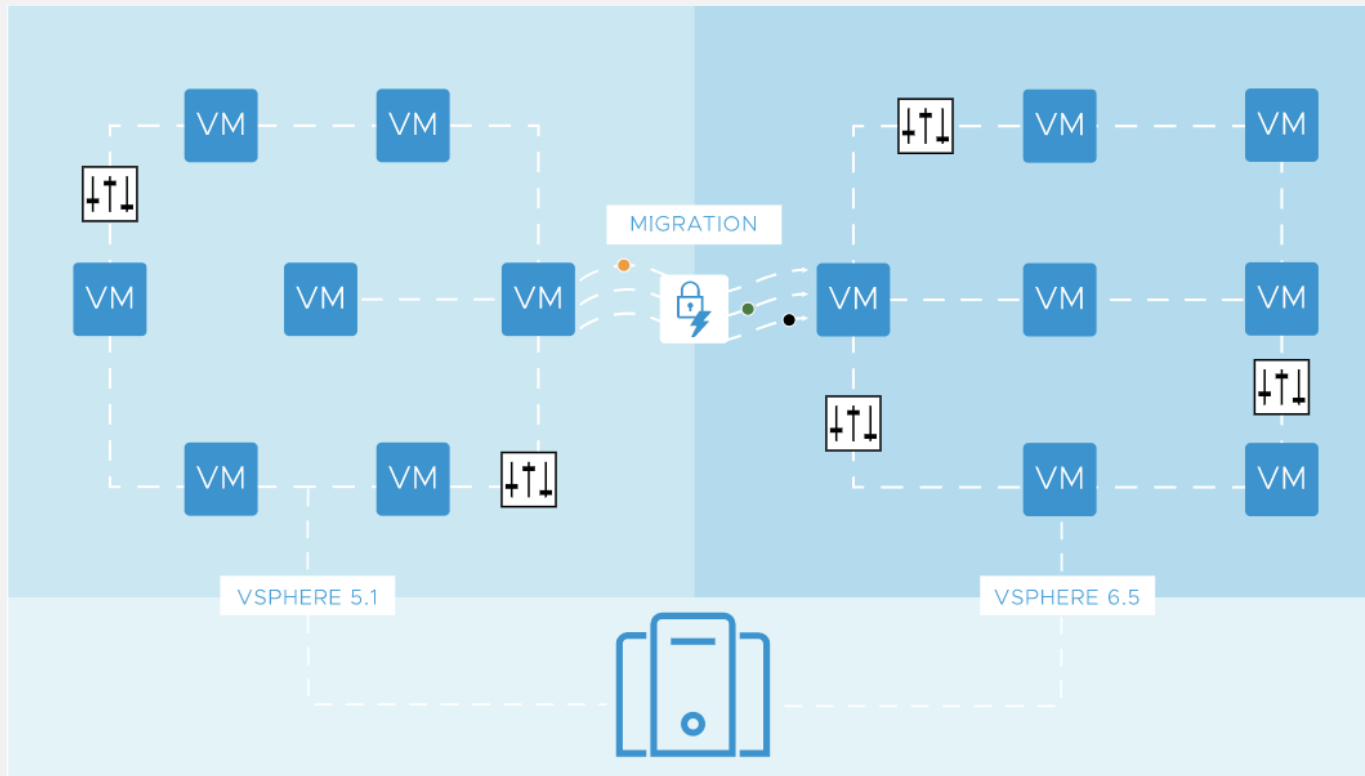
Cold Migration

Live Migration (vMotion)

# Hybrid Cloud Extension Service


## Bulk Workload Migration

Preview



### Hybrid Cloud Extension

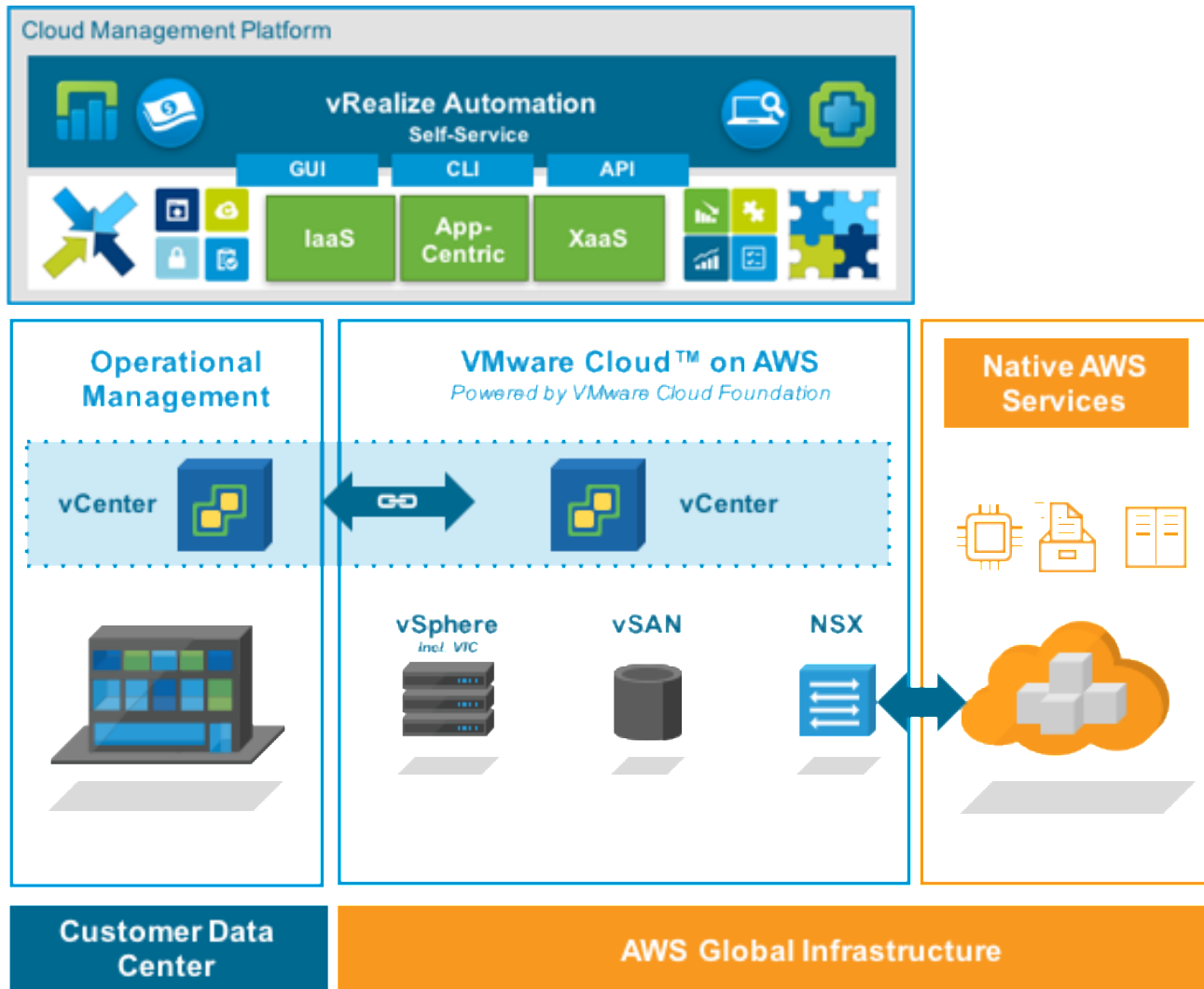
- Delivered as a Service
- Abstracts on-premises and cloud resources
- App mobility across vSphere 5.x, 6.x
- Zero-downtime live migrations and scheduled large scale warm-migrations



# Getting the most out of your VMware Cloud on AWS with vRealize



# vRealize Automation: The On-Ramp



1) Seamlessly Discover, Govern and Manage new SDDC resources

2) Build a Federated SDDC Fabric

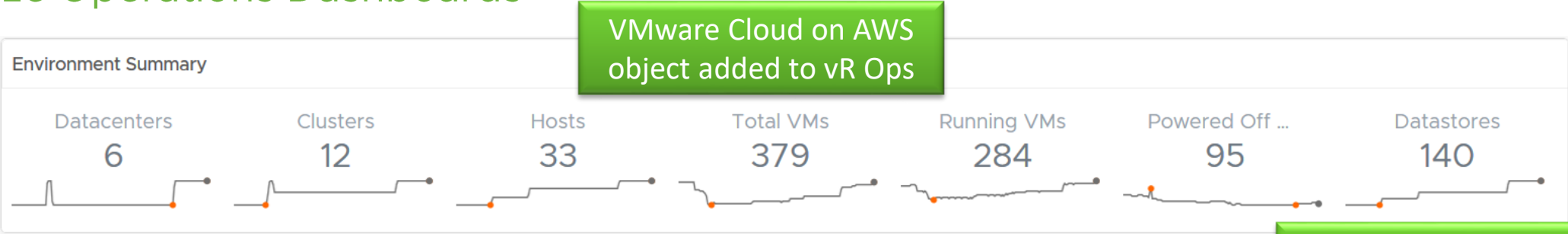
3) Abstract organizational change and complexity

4) Enhance and Extend with vRA's vast extensibility platform

5) Incorporate native AWS services, align with machine lifecycles

# Managing VM workloads in VMware Cloud on AWS

## vRealize Operations Dashboards

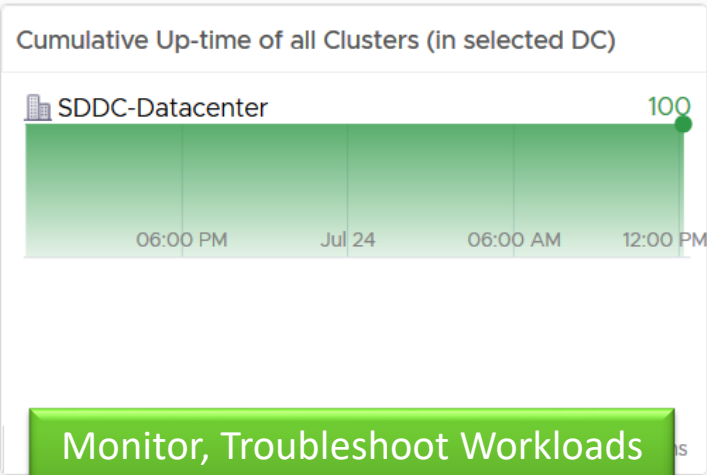


Select a Datacenter (DC)

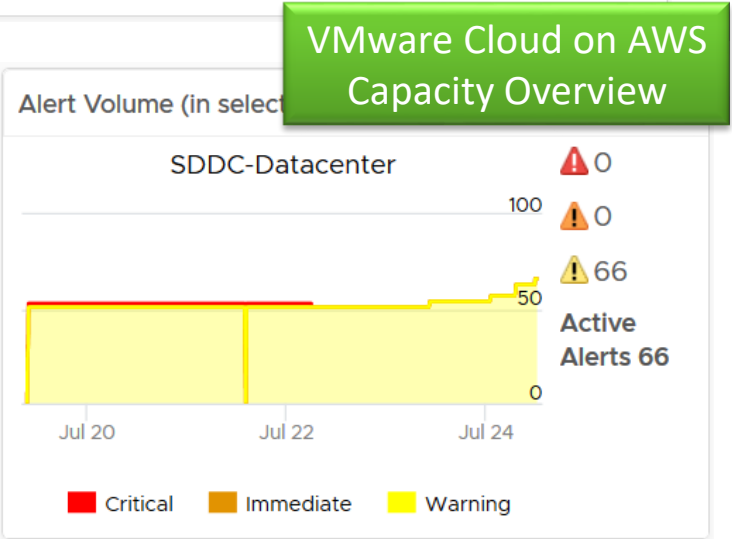
Name	Adapter Type	Object Type
msbu-demo	vCenter Adapter	Datacenter
lab-dc	vCenter Adapter	Datacenter
msbu-west	vCenter Adapter	Datacenter
SDDC-Datacenter	vCenter Adapter	Datacenter

1 - 6 of 6 items

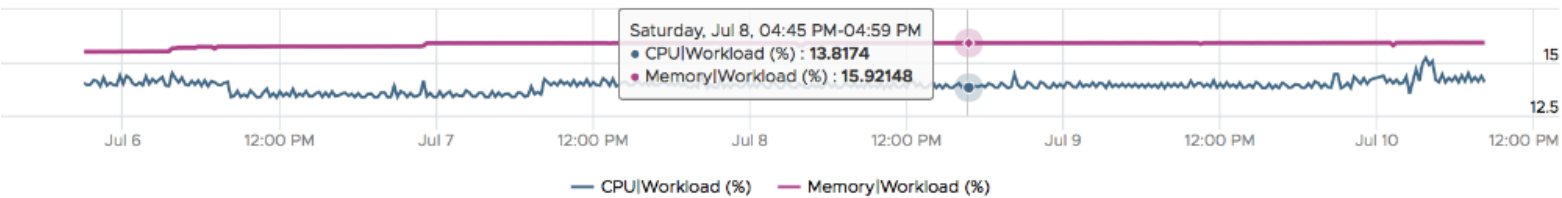
Click VMware Cloud on AWS Datacenter



Monitor, Troubleshoot Workloads in VMware Cloud on AWS SDDC



What is the workload trend?



# How much VMware Cloud on AWS do I need?

## vRealize Cloud for Business – Private vs VMware Cloud on AWS Assessment


- Run a quick VMware Cloud on AWS Assessment with vRBC
- Supports main Use Cases
  - Migrate Applications
  - Retire Clusters
  - HW refresh for Hosts & Clusters
- Private Cloud Capacity and Costs
- VMware Cloud on AWS
  - Host icons show # of hosts needed
  - Costs for 3 subscription models

### PRIVATE CLOUD

ALLOCATED CAPACITY		
669 vCPU CPU	1,660.31 GB MEMORY	23.70 TB STORAGE
ACTUAL UTILIZED CAPACITY		
148.70 GHZ CPU	861.45 GB MEMORY	4.81 TB STORAGE
TOTAL COST PER MONTH		
<b>\$6.94K</b> based on actual utilization		<b>\$6.94K</b> based on standard utilization
Total cost of all the VMs based on actual utilization of individual VMs and clusters. As cluster utilization increases, the incremental cost of running additional VMs will reduce		
Total cost of all the VMs considering standard utilization levels of 30% CPU and 75% Memory for clusters		
<a href="#">KNOW MORE</a>		

### VMWARE CLOUD ON AWS

REQUIRED CAPACITY



**TOTAL UTILIZED CAPACITY**  
CPU : 29.74 GHz,  
Memory : 172.29 GB,  
Storage : 4.74 TB

You need 5 hosts, approx 54 VMs on each host  
You have utilized 84% of available capacity per host. You can pack 9 more VMs per host on remaining capacity

Required capacity is calculated based on actual utilization of VMs along with added reserved capacity [Edit Reservation](#)

TOTAL COST PER MONTH	
<b>\$8.12K</b> On - Demand	Your monthly purchase cost would be <b>\$30.55K</b>
<b>\$6.29K</b> 1 Year Subscription	Your monthly purchase cost would be <b>\$21.66K</b>
<b>\$4.96K</b> 3 Year Subscription	Your monthly purchase cost would be <b>\$15.19K</b>

1 Year and 3 Year subscription costs are shown with 0% Hybrid Loyalty Discount [Edit Discount](#)

[KNOW MORE](#)

# Analyze and optimize costs across public and private clouds

## Cost Insight



### **Cost Visibility**

- Estimate total cloud spend across public and private clouds
- Compare spend by cloud providers, regions, accounts, or other custom groups
- Share with teams the actual cloud consumption by line of business or user groups



### **Cost Optimization**

- Identify powered off virtual machines
- Identify unused cloud storage resources
- Customize threshold limits for identifying unused resources



### **Cloud Migration**

- Provides total cost of ownership of workload migration to public clouds including egress and IOPS costs
- Estimate VMware Cloud on AWS capacity and cost required to migrate applications / clusters

# Infra, audit and app logs for VMware Cloud on AWS and Native AWS

Log Intelligence - Real-time visibility

Preview



## Faster Troubleshooting

1

- Quickly understand the health of an SDDC environment by identifying anomalies across infrastructure and applications
- Accelerate troubleshooting with out-of-the-box dashboards for VMware SDDC solutions such as vCenter and NSX



## Universal Log Collection

2

- Provide robust log aggregation and analytics with enterprise-class scalability
- Ingests logs in a secure and efficient manner and delivers sophisticated analytics



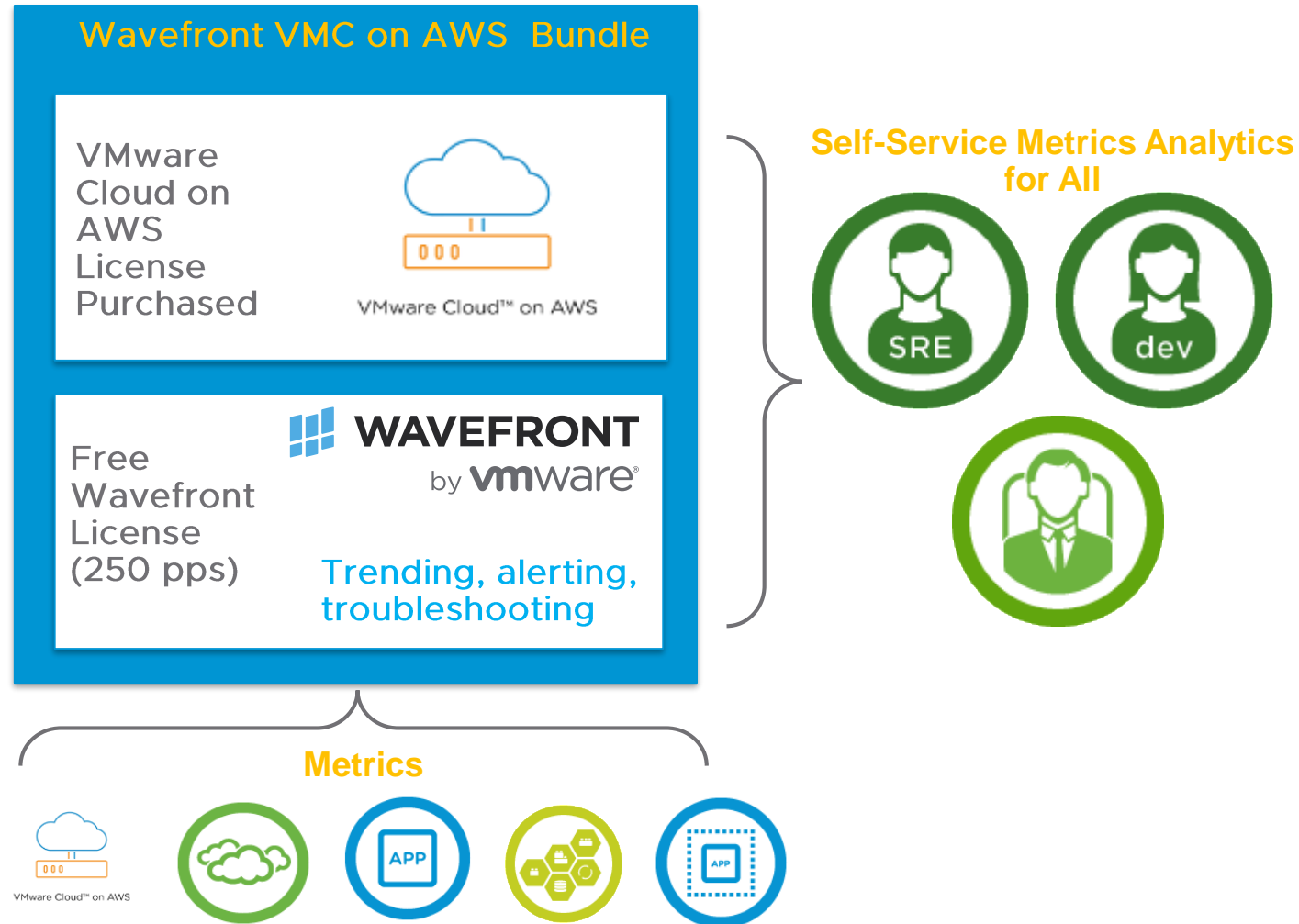
## VMware Cloud on AWS Support

### Better Together with VMware Cloud on AWS

- Provide infrastructure audit and application log analytics
- Offer AWS cloud native application troubleshooting
- Deliver SRE monitoring and troubleshooting support

# Extend App Monitoring to Traditional IT

## Wavefront and vRealize Operations Integration



- “Easy Button” in vR Ops connects to Wavefront, so IT controls app monitoring and management
- Developers monitor their apps in Wavefront (no need to manage Wavefront, agents, roles, etc.)
- Over 100 free built-in Wavefront integrations
- \$0 SKU of 250 pps Wavefront license included with VMware Cloud on AWS sale
- Free SaaS metrics-driven analytics and monitoring for VMC and cloud applications

# How can you get ready for the hybrid cloud?

## Get Ready

Understand how VMware Cloud on AWS will fit into your cloud strategy

Have a conversation with your VMware account team or partner about VMware Cloud on AWS

Get your environment ready to maximize the benefits of VMware Cloud on AWS

## Learn more on the web

[vmware.com/go/vmc-aws](https://vmware.com/go/vmc-aws)  
[aws.amazon.com/vmware](https://aws.amazon.com/vmware)

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[@awscloud](https://twitter.com/awscloud)

Give us a shout on Twitter

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# Thank you